## Back room deals are never good. No matter how dark the room is...



## **Bid Rigging and Collusion**

In bid rigging and collusion, contractors misrepresent that they are competing against each other when, in fact, they agree to cooperate on the winning bid to increase job profit.

Recognize and Report Fraud in Federally Funded Programs, Contracts, and Grants

(800) 424-9071

U.S. Department of Transportation Office of Inspector General

## Selected "Red Flag" Indicators of Bid Rigging and Collusion

- Unusual bid patterns: too close, too high, round numbers, or identical winning margins or percentages
- ✓ Different contractors making identical errors in contract bids
- Bid prices dropping when a new bidder enters the competition
- Rotation of winning bidders by job, type of work, or geographical area
- ✓ Losing bidders hired as subcontractors
- Apparent connections between bidders: common addresses, personnel, or telephone numbers
- Losing bidders submitting identical line-item bid amounts on nonstandard items
- ✓ Persistent high prices by all bidders
- ✓ Joint venture bids by firms that usually bid alone
- ✓ Losing bids do not comply with bid specifications or only one bid is complete and other bids are poorly prepared

## Contact OIG using any of the following methods:

Online complaint form: www.oig.dot.gov/hotlineform.jsp

**Telephone:** (800) 424-9071 **Fax:** (540) 373-2090 **E-mail:** hotline@oig.doi

E-mail: hotline@oig.dot.gov

Mail: USDOT Inspector General

P.O. Box 708

Fredericksburg, VA 22404-0708

Note: The OIG Hotline is obligated to expeditiously forward all safety-related complaints to USDOT's safety regulatory agencies for action, as appropriate.

